

# Robert Wood



Bob holds a Juris Doctor Law degree from Southern Methodist University. He has over twenty five years of professional experience dealing with large national and multinational corporations at Executive Board levels. Designed a international Real Estate Capital Markets Plan for a \$6 Billion dollar public company. Created a Broker Dealer for securitization of Real Estate and implemented the initial strategic plan for that company. Implemented a national program to service CPAs and Financial Planners in the development of investment strategies for their clients for a large Institutional Advisory firm. He was a pioneer in the 401K field beginning in 1983. In addition, he has developed long existing professional relationships with pension plan sponsors, both corporate, public and Taft-Hartley, on a national basis for a number of national employers. Managed multi-state marketing efforts for both professional services and investment products. Oversaw a staff of professionals who serviced private label 401K programs for insurance companies and banks. Designed, developed and implemented an international marketing program with emphasis on Asian and European capital markets.

In 1995 Bob formed his own law practice. He still consults for several financial institutions and family offices regarding their investment portfolios. Bob performs advisory, mediation, outside general counsel, litigation and litigation intervention-oriented legal services for a variety of legal clients. Bob was a forerunner in the compliance legal and securities issues involved in the year 2000 (Y2K) problem. He has been involved in the development of the expanding new asset class of Life Settlements. Currently he is Outside General Counsel to a number of corporations and Family Offices in the DFW Metroplex and the U.S. Mr. Wood maintains an active Civil Litigation and Trial practice in 5 North Texas Counties. Mr. Wood also has developed an expertise in legal matters involving computer forensic investigations.

Bob also is an author and nationally featured speaker on a variety of pension issues including the 1992 white paper Electionomics: How the Money Managers View The Election, and presented his 1994 white paper Electionomics II to the Investment Management Institute Annual Pensions '94 Conference in New York. He has extensive experience in real estate, insurance and law and holds licenses in the above in addition to a Series 7 securities license. He is a member of the Texas and Philadelphia Bar Associations. He has been included in Who's Who Among American Law Students (1982), Outstanding Young Men a/America (1984), Who's Who in Finance and Industry, Who's Who in Texas, Who 's Who in American Law, and Who's Who in America.

Bob was responsible for the initiation of an international capital marketing operation as well as direct negotiations with large domestic capital sources related to the sale of the Lomas & Nettleton Realty Group's \$600 million dollar plus properties portfolio. Mr. Wood was a featured speaker at the Ernst & Whinney National Real Estate Conference in 1987 on land use economics. In 1987 he authored the white paper Accessing Asian Capital Markets and spoke at numerous regional conferences on the subject of international finance.

From 1982 to 1987, Bob served on the American Cancer Society Board of Directors. Other civic activities include: Chairman, Great American Smoke-Out; Chairman Special Events Committee; Chairman Corporate Development; Member Crusade Committee; Medisend Co-Chairman, Development Advisory Board.